

# *Presented For Commercial Brokers*

## **2015 ANNUAL COMMISSION UPDATE**

### **2015 COMMERCIAL CONTRACTS**

#### *Featuring Eric J. Gold*



**Colorado/Wyoming**  
CCIM Chapter

#### **2015 ACU Course 4 Hour Mandatory Key Points:**

- E&O Insurance Issues
- Coming Soon Listings
- Attorney Drafted Forms
- Counter proposal to a counter proposal
- Rule E-21 violations
- How to terminate a listing agreement
- New rule E-8 and CP-45
- Broker Commissions in Purchase Contracts
- Community Association Manager Licensing

#### **2015 Commercial Contracts 4 Hour Elective Course Highlights:**

- CBS3 2015 Commercial Contract – Top to Bottom Review
- Estoppel Statements
- Form Revisions
- Rule F and Statutory Update
- 1031 Exchange Addendum
- Residential Addendum
- Drafting Proper Contingency Language

### **4 CE CREDITS!**

#### **Schedule**

Mandatory Updates - January 22<sup>nd</sup> 8AM - Noon  
Contract Review – March 3<sup>rd</sup> 8AM - Noon

#### **Registration**

[www.cowycim.org](http://www.cowycim.org) | 720-404-9872

#### **Cost**

Standard Pre-registration: \$40  
CO/WY Chapter Member Pre-registration: \$25  
Onsite Registration: \$50

#### **Location**

The Summit Event Center  
411 Sable Boulevard  
Aurora, CO



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#### **Eric J. Gold, AREI Senior Faculty**

Eric is principal Owner of Sheldon-Gold Realty Inc. and has earned his Bachelor of Real Estate & Construction Management from the University of Denver. Among many other professional achievements, Eric was awarded the DMCAR Sale Person of the Year award in 1994. Eric has also served as DMCAR Director and is frequently called upon as an expert witness in commercial litigation. In 2013 Eric was appointed to the Department of Regulatory Agencies Educational Task Force for the Colorado Real Estate Commission.